















#### **Executive Summary:**

Since the beginning of 2012, QAIA had witnessed tremendous growth and recovery from the adverse effects of the Arab Spring last year. The positive momentum had carried through over Jan-Mar 2012 in terms of PAX, ACM and to a lesser extent in Cargo movements. Notwithstanding, AIG constantly monitors the economical and external environment changes, and their possible effect on traffic (positive/negative).

- Total PAX Q1-2012 had witnessed a Remarkable growth recording 1,395,008
   PAX, with a 24.1% Year-over-Year (YoY) growth.
- Total ACM Q1-2012 recorded 15,373 movements compared to 14,419 last year, at 6.6% growth.
- Cargo movements recorded 21,603 tons compared to 20,668 registering a modest growth of 4.52% over 2011.
- Despite the political unrest throughout the region, AMM had, over 2011, witnessed slight growth in Total PAX & ACM, achieving a Year-over-Year (YoY) growth of 0.84% and 0.9% respectively, registering 5,467,726 passengers and 63,426 aircraft.

On the Routes & Network development side, positive momentum have been witnessed through 2012, with additional new services, carriers and frequencies added/announced including:

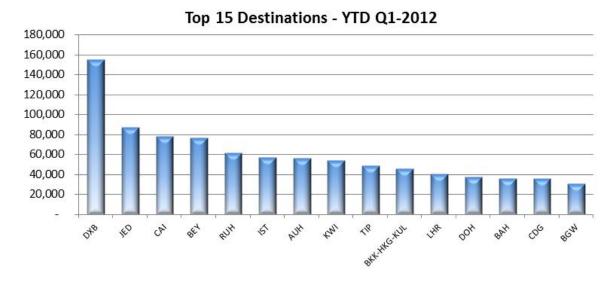
	Airline	Destination	<b>Operation Type</b>	Date of Operation	
New Services	Royal Jordanian	Misrata	Scheduled	as of Jan-12	
	Royal Falcon	Abu Dhabi	Scheduled	as of Mar-12	
	Royal Falcon	Cairo	Scheduled	as of Mar-12	
	Royal Falcon	Jeddah	Scheduled	as of Mar-12	
	Royal Falcon	Najaf	Scheduled	as of Mar-12	

Royal Jordanian Abu Dhabi Scheduled	as of Jan-12	
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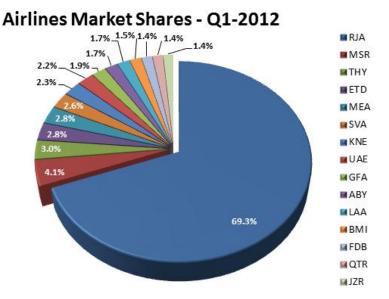
Within the region, our most significant markets were DXB, JED, CAI, BEY and RUH collectively having ~458,656 PAX (a 33% of traffic) travelling in both directions YTD. In terms of the broader market (outside the Mena), the most significant markets were IST, TIP, (BKK/KUL/HKG), LHR, CDG collectively having ~226,881 PAX (a 16% of traffic) travelling in both directions YTD.

The following represent our top 15 destinations with the YTD traffic Q1-2012.



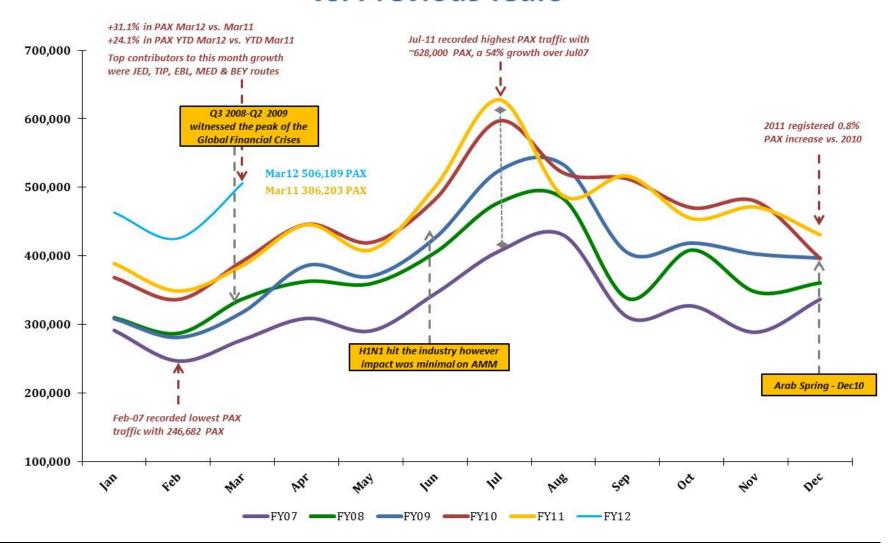
On the airlines' market shares side, based on ACMs, the top 5 airlines were RJ

followed by MS, TK, EY and ME representing ~77% of total ACM at AMM.



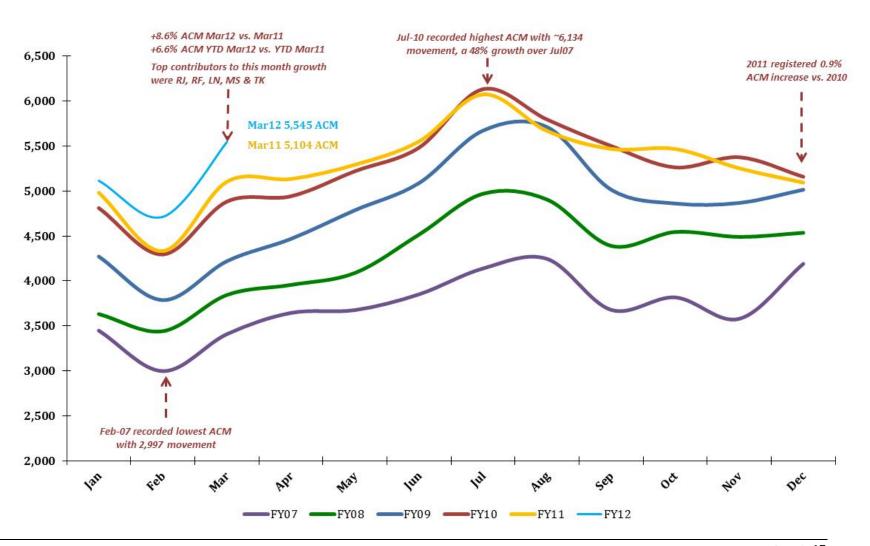


## Total PAX per Month FY 2012 vs. Previous Years



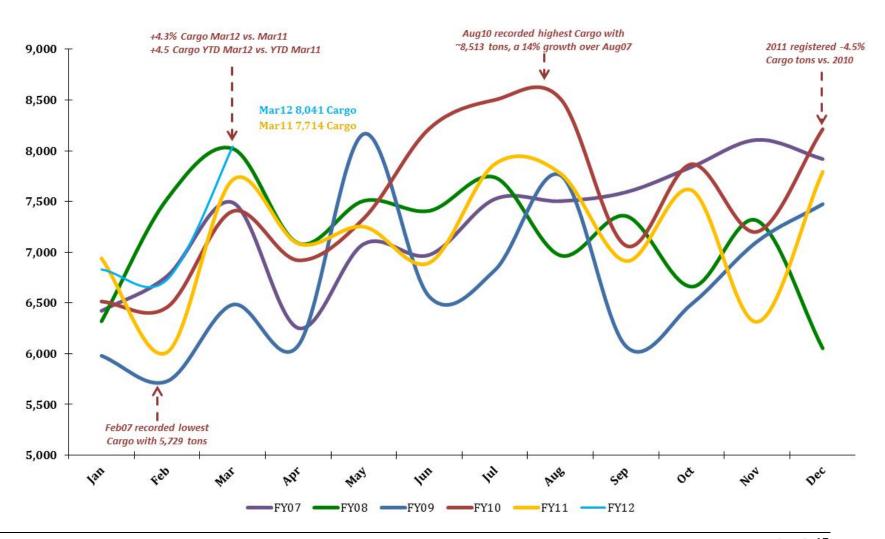


# Total ACM per Month FY 2012 vs. Previous Years





## Total CARGO per Month FY 2012 vs. Previous Years





	TOTAL ARRIVAL PAX			TOTAL DEPARTURE PAX			TOTAL PAX COMBINED		
Month	FY12	FY11	Var %	FY12	FY11	Var %	FY12	FY11	Var %
Jan	218,154	177,386	22.98%	245,074	211,614	15.81%	463,228	389,000	19.08%
Feb	221,181	182,889	20.94%	204,410	165,943	23.18%	425,591	348,832	22.00%
Mar	259,065	197,952	30.87%	247,124	188,251	31.27%	506,189	386,203	31.07%
Apr		222,993	0.00%		222,533	0.00%		445,526	0.00%
May		208,811	0.00%		200,016	0.00%		408,827	0.00%
Jun		278,591	0.00%		221,971	0.00%		500,562	0.00%
Jul		322,221	0.00%		305,748	0.00%		627,969	0.00%
Aug		225,339	0.00%		262,141	0.00%		487,480	0.00%
Sep		230,895	0.00%		285,658	0.00%		516,553	0.00%
Oct		227,821	0.00%		226,741	0.00%		454,562	0.00%
Nov		230,905	0.00%		240,357	0.00%		471,262	0.00%
Dec		219,027	0.00%		211,923	0.00%		430,950	0.00%
YTD March	698,400	558,227	25.11%	696,608	565,808	23.12%	1,395,008	1,124,035	24.11%
Total	698,400	2,724,830		696,608	2,742,896		1,395,008	5,467,726	
	TOTAL ARRIVAL ACM		TOTAL	DEPARTUR	RE ACM	TOTAL ACM COMBINED			
Month	FY12	FY11	Var %	FY12	FY11	Var %	FY12	FY11	Var %
Jan	2,555	2,487	2.73%	2,560	2,495	2.61%	5,115	4,982	2.67%
Feb	2,363	2,167	9.04%	2,350	2,166	8.49%	4,713	4,333	8.77%
Mar	2,769	2,556	8.33%	2,776	2,548	0.00%	5,545	5,104	8.64%
Apr		2,564	0.00%		2,570	0.00%		5,134	0.00%
May		2,645	0.00%		2,648	0.00%		5,293	0.00%
Jun		2,777	0.00%		2,775	0.00%		5,552	0.00%
Jul		3,038	0.00%		3,038	0.00%		6,076	0.00%
Aug		2,833	0.00%		2,835	0.00%		5,668	0.00%
Sep		2,735	0.00%		2,734	0.00%		5,469	0.00%
Oct		2,737	0.00%		2,731	0.00%		5,468	0.00%
Nov		2,628	0.00%		2,625	0.00%		5,253	0.00%
Dec		2,547	0.00%		2,547	0.00%		5,094	0.00%
YTD March	7,687	7,210	6.62%	7,686	7,209	6.62%	15,373	14,419	6.62%
Total	7,687	31,714		7,686	31,712		15,373	63,426	
	TOTAL A	RRIVAL CAR	GO TONS	TOTAL DEP	TOTAL DEPARTURE CARGO TONS		TOTAL CARGO COMBINED TONS		
Month	FY12	FY11	Var %	FY12	FY11	Var %	FY12	FY11	Var %
Jan	3,960	4,089	-3.16%	2,871	2,851	0.71%	6,831	6,940	-1.57%
Feb	4,046	3,665	10.39%	2,684	2,349	14.28%	6,731	6,014	11.91%
Mar	4,716	4,398	7.22%	3,325	3,315	0.00%	8,041	7,714	4.25%
Apr		4,248	0.00%		2,838	0.00%		7,086	0.00%
May		4,352	0.00%		2,900	0.00%		7,252	0.00%
Jun		4,024	0.00%		2,872	0.00%		6,897	0.00%
Jul		4,713	0.00%		3,157	0.00%		7,870	0.00%
Aug		4,671	0.00%		3,106	0.00%		7,777	0.00%
Sep		3,989	0.00%		2,925	0.00%		6,914	0.00%
Oct		4,545	0.00%		3,068	0.00%		7,612	0.00%
Nov		3,830	0.00%		2,484	0.00%		6,314	0.00%
Dec		4,759	0.00%		3,034	0.00%		7,794	0.00%
YTD March	12,722	12,153	4.68%	8,881	8,515	4.29%	21,603	20,668	4.52%
Total	12,722	51,285		8,881	34,898		21,603	86,184	



#### **More Information:**

For more information about QAIA, AIG & our Corporate Profile, kindly visit us at: www.aiq.aero

#### **Feedback & Comments:**

For any feedback, comments or other enquiries, please do not hesitate to contact the Route Development Department at:

- Tel: +962 (6) 445 3000 Fax: +962 (6) 445 3444

RD@aig.aero
Airport International Group
P.O. Box 39052
Amman 11104
Jordan